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Topgrading How Leading Companies Win

Great companies don't just depend on strategies—they depend on people. The more great people on your team, the more successful your organization will be. But that's easier said than done. Statistically, half of all employment decisions result in a mishire: The wrong person winds up in the wrong job. But companies that have followed Bradford Smart's advice in Topgrading have boosted their ...

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Get this from a library! Topgrading : how leading companies win by hiring, coaching, and keeping the best people. [Bradford D Smart] -- Great companies are made, not born. The secret is hiring the right people - the "A" players. This is, of course, easier said than done. In this work, Dr. Smart introduces the Topgrading concept - how ...

Topgrading : how leading companies win by hiring, coaching ...

Topgrading, Inc. is a proven methodology for hiring and promoting the right people. Find out how you to can improve your hiring success by 80% or more.

The Best Hiring & Interview Process | Topgrading, Inc.

Topgrading is the practice developed by Smart of packing a company with A players (which he

defines as the top 10 percent of talent at all salary levels) and clearing out the Cs.

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"Topgrading" is defined as achieving teams of almost all A players: those in the top 10 percent of talent available for the pay. In 1999, Brad Smart published the first edition of Topgrading to offer organizations the best techniques for hiring 90 percent A players, promoting 90 percent A players and having 90 percent A players in management.

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A Topgrading Champion since 2006, she has supported dozens of international companies to achieve at least 85% A Players in the midst of rapid growth, and has conducted over 1,000 Topgrading Interviews across multiple industries in China, Hong Kong, Canada, Dubai, the United States, and the United Kingdom.

Meet the Team | Topgrading

Topgrading : how leading companies win by hiring, coaching, and keeping the best players. [Bradford D Smart] -- Great companies don't just depend on strategies-they depend on people. The more great people on your team, the more successful your organization will be.

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